

Thursday & Friday, March 5th & 6th, 2015

Sponsors

The Westin Kierland Resort & Spa | 6902 East Greenway Parkway, Scottsdale, AZ

Economic development teams from municipalities across the Valley will present their best 'shovel-ready' parcels in a two-day conference designed to present developers, site selectors, architects, contractors, and brokers with upcoming opportunities.

Targeted Development for Parcels Includes:



Office

All Valley cities want employers, but vacancies and parcels available vary widely



Manufacturing

Chandler
Goodyear
El Mirage
Mesa
Surprise



High-Tech

ASU
Avondale
Chandler
Gilbert
Goodyear
Mesa
Phoenix
Scottsdale



Healthcare

Avondale
Chandler
Gilbert
Goodyear
Mesa
Peoria
Phoenix
Scottsdale



Hospitality

ASU
Glendale
Mesa
Queen Creek
Surprise



Industrial

Avondale
El Mirage
Peoria



Higher Education

ASU
Goodyear
Scottsdale
Surprise
Phoenix
AZ State Land Dept



Retail

El Mirage
Gilbert
Glendale
Queen Creek
Surprise



Aerospace/Defense

Gilbert
Glendale
Goodyear
Mesa

Registration Fees

| Registration Type | Two Day | | Thursday Only | |
|-------------------|----------|---------|---------------|---------|
| | Standard | Late | Standard | Late |
| Tables of 6 | \$2,500 | \$2,750 | \$2,000 | \$2,250 |
| Individuals | \$459 | \$559 | \$359 | \$459 |

Registration & Payment Options:

Online: azbex.com/events

Phone: 480-709-4190

Email a completed registration form to publisher@azbex.com

Mail a completed registration form to: AZBEX at 1700 N. McClintock Drive, Tempe, AZ 85281

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Media Sponsors:



Attendees Receive:

Day 1



Presentations



Face-To-Face



Reference Guide

Day 2



Site Tours



Spring Training

Program

Day 1 - March 5th

Agenda & Speakers

7am - 8am | Registration and Networking Breakfast

8am - 8:30am | Introduction & Welcome



8:30am - 12pm | Agency Presentations

- 8:30 - Phoenix: **Christine Mackay**, *Director of Economic Development*
- 9:00 - Avondale: **Jeff Fairman**, *Employment & Business Development Specialist*
- 9:30 - Peoria: **Paul Zampini**, *Economic Development Services Department*
- 10:00 - El Mirage: **Tom Doyle**, *Economic Development Specialist*
- 10:30 - Chandler: **Micah Miranda**, *Economic Development Director*
- 11:00 - Scottsdale: **Danielle Casey**, *Director of Economic Development*
- 11:30 - Surprise: **Jeanine Jerkovic**, *Economic Development Director*

12pm - 1pm | Keynote Speaker & Networking Lunch



1pm - 4:30pm | Agency Presentations

- 1:00 - ASU: **John Creer**, *AVP, Real Estate Department*
- 1:30 - Goodyear: **Michelle Rider**, *Economic Development Director*
- 2:00 - Mesa: **Bill Jabiniak**, *Economic Development Director*
- 2:30 - Glendale: **Kristen Stephenson**, *Economic Development Specialist*
- 3:00 - Gilbert: **Dan Henderson**, *Director of Economic Development*
- 3:30 - Queen Creek: **Doreen Cott**, *Economic Development Director*
- 4:00 - Arizona State Land Department: **TBD**

4:30pm - 6pm | Networking Happy Hour & Reception

Breakout Room



8:30am - 5pm | One-on-One Sessions with Agencies

30-min blocks for attendees to meet with presenters.

Exhibit Space Outside Ballroom

7am - 6pm | Exhibit Tables

Exhibit Tables open for attendees to visit and mingle through.

Day 2 - March 6th



Morning: Site Tours



Afternoon: Lunch and Spring Training Game



Reference Guide Includes:

- Parcel Info Sheets
- City Info At-A-Glance
- Tax Rates
- Existing Industry Info
- Impact Fee Schedule
- Development Approval Process Flow Chart
- Tools & Incentives Available
- Contact Info for Key Departments
- Sponsor Sections